



Results That Drive Mission Success!

Advancing Trust in
Federal Identity
The FIPS 201 PACS Lab

Presented by

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Agenda

- **Introduction**
- **What We Do**
- **Why It Matters**
- **Who We Serve**
- **Our Value Proposition**
- **The Future of Secure Access**
- **The GSA APL**
- **How to Engage**

■ About Electrosoft

- 20+ years of federal identity and access management experience
- Trusted Leader in compliance testing and identity assurance
- Trusted by federal agencies and vendors

The PACS Lab – What We Do

- **Independent evaluation authority under the FIPS 201 Program**
- **Conduct rigorous compliance and interoperability testing**
- **Provide a bridge between policy requirements and practical deployment**

The PACS Lab – What We Do

- **Conformance Testing**
- **Interoperability Testing**
- **Evaluation Services (Pre-APL Testing)**
- **Advisory Services (APL Submission Guidance)**

Why the PACS Lab Matters

- **Federal compliance is mandatory**
- **Only GSA APL-approved products can be purchased**
- **Electrosoft PACS Lab accelerates path to APL listing**
- **Federal government depends on secure, interoperable identity solutions**
- **FIPS 201 & HSPD-12 require compliance for PACS solutions**

- **Federal Agencies**
- **Solution Providers**
- **System Integrators**
- **State & Local Governments**

Our Value Proposition

- **Trusted & Independent**
- **Expertise in FIPS 201, PACS, and GSA APL process**
- **Flexible Engagement Models**
- **Accelerated Path to Procurement Readiness**

The Future of Secure Access

- **Growing demand for:**
 - Biometrics,
 - Federated Identity, and
 - Zero Trust

- **Electrosoft evolving with next-gen tech:**
 - PACS,
 - Cloud, and
 - AI/ML Assurance

The GSA APL

Step 1: Solution development & internal QA

Step 2: Pre-certification & conformance testing (Electrosoft PACS Lab)

Step 3: Submit for evaluation under FIPS 201 EP

Step 4: Listing on the GSA APL → eligible for agency procurement

Official Guidance: www.idmanagement.gov

Vendor requests: fips201ep@gsa.gov

How To Engage

Solution Providers: Pre-certification testing

Agencies: Independent evaluation

Integrators: Compliance-driven deployments

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Electrosoft PACS Lab

Your Trusted Partner in Identity Assurance

