

# Electrosoft

## I-FSS-600 CONTRACT PRICE LISTS

### GENERAL SERVICES ADMINISTRATION

Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!* ® is: GSAAadvantage.gov.

Schedule Title: *MAS Consolidated Schedule*

FSC Group *GSA MAS*, Part (NA), and Section or Standard Industrial Group (NA)  
FSC: Class(es)/Product code(s) and/or Service Codes (as applicable): PCS Code: D399, 0000

Contract number: *47QTCA18D00L8*

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contract period: *09/26/2018 – 09/25/2023*

Contractor's name, address, and phone number:  
*Electrosoft Services, Inc. // 1893 Metro Center Dr. Suite 228; Reston, VA 20190 // (703) 437-9451*

Contractor's internet address/web site:  
[www.electrosoft-inc.com](http://www.electrosoft-inc.com)

Contract administration source/representative:  
*Brittany Collins, (571) 489-6647, [contracts@electrosoft-inc.com](mailto:contracts@electrosoft-inc.com)*

Business size:  
*Small Business; Woman-Owned Small Business (WOSB); Economically Disadvantaged Woman- Owned Small Business (EDWOSB); SBA Certified Small Disadvantaged business (SDB); SBA Certified 8(a) Firm(8a)*

(i) CUSTOMER INFORMATION: The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

54151S	<i>Information Technology Professional Services</i>
54151HACS	<i>Highly Adaptive Cybersecurity Services (HACS)</i>
	<i>Subcategories: High Value Assessments (HVA)</i>
	<i>Risk and Vulnerability Assessment</i>
	<i>Penetration Testing</i>
	<i>Incident Response</i>
	<i>Cyber Hunt</i>
541519PIV	<i>HSPD-12 Product and Services Components</i>
OLM	<i>Order Level Materials (OLM)</i>

1b. Identification of the lowest priced model number and lowest unit price for that model.

54151S	\$52.77
54151HACS	\$52.77
541519PIV	\$52.77
OLM	\$52.77

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

*-Table included below-*

2. Maximum order: 54151S	\$500,000
54151HACS	\$500,000
541519PIV	\$1,000,000
OLM	\$500,000

3. Minimum: *The minimum dollar of orders to be issued is \$100.00*

4. Geographic coverage (delivery area). *The Geographic Scope of Contract will be domestic delivery only including DC, HI, AK, and Puerto Rico.*

5. Point(s) of production (city, county, and State or foreign country). *1893 Metro Center Dr., Suite 228, Reston, VA 20190*

6. Discount from list prices or statement of net price: *Already deducted from the price.*

7. Quantity discounts: *None*

8. Prompt payment terms. Note: *0% Net 30 days*

9. Foreign items (list items by country of origin): *NA*

10. (a) Time of delivery: 54151S	<i>As negotiated</i>
54151HACS	<i>As negotiated</i>
541519PIV	<i>As negotiated</i>

OLM

As negotiated

(b) Expedited Delivery. *Customers may contact the Contractor's representative on the cover page.*

(c) Overnight and 2-day delivery. *Customers may contact the Contractor's representative on the cover page.*

(d) Urgent Requirements. *Customers may contact the Contractor's representative listed on the cover page.*

11. F.O.B. point(s): *NA*

12. (a) Ordering address: *1893 Metro Center Dr. Suite 228 Reston, VA 20190*

(b) Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: *1893 Metro Center Dr. Suite 228, Reston, VA 20190*

14. Warranty provision: *30-day warranty*

15. Export: *NA*

16. Terms and conditions of rental, maintenance, and repair (if applicable): *NA*

17. Terms and conditions of installation (if applicable): *NA*

18. (a) Terms and conditions of repair parts indicating date of parts lists and any discounts from list prices (if applicable):  
*NA*

(b) Terms and conditions for any other services (if applicable): *NA*

19. List of service and distribution points: *NA*

20. List of participating dealers (if applicable): *NA*

21. Preventative maintenance (if applicable): *NA*

22. (a) Special attributes such as environmental attributes: *None*

(b) If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (**NA, None**) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

23. Data Universal Number System (DUNS) number: *02-2665041*

24. Notification regarding registration in System for Award Management (SAM) database: *Active in (SAM)*

## DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

The approved labor categories and descriptions for supporting SIN 54151S Contractor Site are provided in the table below.

Commercial Job Title	Minimum/General Experience	Minimum Education*	GSA Price with IFF
Chief Scientist	The Chief Scientist must have twelve years of progressive experience in the field of information security, must be nationally recognized in some aspect of information security, and must have published at least two technical papers in the area of information security in refereed technical journals or magazines. The individual must have at least five years of experience in providing technical leadership to information security projects.	The individual must have at least a Master's Degree in Computer Science or a related field.	\$178.88
Senior Security Engineer	The senior security engineer must have eight years of progressive experience in the field of information security. The individual must have at least two years of experience in providing technical leadership to information security projects.	The individual must have a Bachelor's Degree in Computer Science or related field.	\$170.22
Intermediate Security Engineer	The intermediate security engineer must have five years of progressive experience in the field of information security. The individual must have at least one year of experience in providing technical leadership to information security projects.	The individual must have a Bachelor's Degree in Computer Science or related field.	\$111.76
Security Engineer	The security engineer must have two years of experience in the field of information security.	The individual must have a Bachelors' degree in Computer Science or related field. A Masters in Computer Science or related field could be substituted for one year of experience.	\$98.87
Senior Systems Engineer	The Senior Systems Engineer must have seven years of experience in information systems engineering, and five years of experience in engineering large, complex systems or networks. The individual must have demonstrated experience in analytical problem solving of work flows, organization and planning.	A Master's Degree in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.	\$136.96

Subject Matter Expert	The Subject Matter Expert must have eight years of experience in research and development, information systems engineering or information operations, and have demonstrated ability to apply principles and methods of information technology in problems dealing with information security and information assurance.	A Ph.D. Degree in Computer Science, Information Systems, Engineering, Business, Mathematics or other related scientific or technical discipline is required.	\$228.96
Intermediate Administrative Assistant	The Intermediate Administrative Assistant must have two years of experience in using a PC, Windows operating systems, and must know how to use popular software packages for word processing, spreadsheet, database, electronic mail, and presentations.	An Associate's Degree in Business or Information Systems or a Business School graduation or business related courses in Word Processing, Computer Graphics, Graphics Illustration or Administration.	\$56.42
Analyst I	0 years	Bachelor's Degree.	\$90.85
Analyst II	2 years supporting IT programs or systems	Bachelor's Degree	\$107.04
Consultant I	4 years supporting IT programs or systems	Bachelor's Degree	\$123.90
Consultant II	6 years supporting IT programs or systems	Bachelor's Degree	\$150.17
Senior Consultant	10 years supporting IT programs or systems	Master's Degree	\$196.71
Project Manager I	6 years supporting IT programs or systems with 1 year as a Project Manager	Bachelor's Degree with PMP Certification preferred	\$130.75
Project Manager II	8 years supporting IT programs or systems with 2 years as a Project Manager	Bachelor's Degree with PMP Certification	\$149.43
Program Manager I	10 years supporting IT programs or systems with 4 years as a Project Manager	Master's Degree with PMP certification	\$169.22
Program Manager II	15 years supporting IT programs or systems with 8 years as a Project Manager	Master's Degree with PMP certification	\$206.53
Documentation Specialist	4 years of documentation experience	Bachelor's Degree	\$88.04
Software Architect	9 years of directly related experience and 2 years of supervisory experience	Bachelor's Degree	\$175.19
Software Developer I	2 years of development experience	Bachelor's Degree	\$90.49
Software Developer II	4 years of development experience	Bachelor's Degree	\$130.71

Software Developer III	6 years of development experience	Bachelor's Degree	\$160.88
Software Engineer II	5 years supporting IT programs or systems as a developer	Bachelor's Degree	\$135.16
System Administrator I	1 year experience	Associates Degree or Technical Certification	\$84.67
System Administrator II	3 years of experience with some experience supervising others	Associates Degree or Technical Certification with Bachelor's Degree preferred	\$123.75
System Engineer I	5 years supporting IT programs or systems	Bachelor's Degree	\$109.68
System Engineer II	8 years supporting IT programs or systems	Bachelor's Degree	\$134.38

**\*For all positions 2 years of additional experience can substitute for an Associate's Degree, 4 years of additional experience can substitute for a Bachelor's Degree, and 2 years of additional experience can substitute for a Master's Degree.**

#### **DESCRIPTION OF HIGHLY ADAPTIVE CYBERSECURITY SERVICES AND PRICING**

The approved labor categories and descriptions for supporting SIN 54151HACS Contractor Site are provided in the table below.

<b>Commercial Job Title</b>	<b>Minimum/General Experience</b>	<b>Minimum Education*</b>	<b>GSA Price with IFF</b>
Chief Scientist	The Chief Scientist must have twelve years of progressive experience in the field of information security, must be nationally recognized in some aspect of information security, and must have published at least two technical papers in the area of information security in refereed technical journals or magazines. The individual must have at least five years of experience in providing technical leadership to information security projects.	The individual must have at least a Master's Degree in Computer Science or a related field.	\$178.88
Senior Security Engineer	The senior security engineer must have eight years of progressive experience in the field of information security. The individual must have at least two years of experience in providing technical leadership to information security projects.	The individual must have a Bachelor's Degree in Computer Science or related field.	\$170.22

Intermediate Security Engineer	The intermediate security engineer must have five years of progressive experience in the field of information security. The individual must have at least one year of experience in providing technical leadership to information security projects.	The individual must have a Bachelor's Degree in Computer Science or related field.	\$111.76
Security Engineer	The security engineer must have two years of experience in the field of information security.	The individual must have a Bachelors' degree in Computer Science or related field. A Masters in Computer Science or related field could be substituted for one year of experience.	\$98.87
Senior Systems Engineer	The Senior Systems Engineer must have seven years of experience in information systems engineering, and five years of experience in engineering large, complex systems or networks. The individual must have demonstrated experience in analytical problem solving of work flows, organization and planning.	A Master's Degree in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.	\$136.96
Subject Matter Expert	The Subject Matter Expert must have eight years of experience in research and development, information systems engineering or information operations, and have demonstrated ability to apply principles and methods of information technology in problems dealing with information security and information assurance.	A Ph.D. Degree in Computer Science, Information Systems, Engineering, Business, Mathematics or other related scientific or technical discipline is required.	\$228.96
Intermediate Administrative Assistant	The Intermediate Administrative Assistant must have two years of experience in using a PC, Windows operating systems, and must know how to use popular software packages for word processing, spreadsheet, database, electronic mail, and presentations.	An Associate's Degree in Business or Information Systems or a Business School graduation or business related courses in Word Processing, Computer Graphics, Graphics Illustration or Administration.	\$56.42
Analyst I	0 years	Bachelor's Degree.	\$90.85
Analyst II	2 years supporting IT programs or systems	Bachelor's Degree	\$107.04
Consultant I	4 years supporting IT programs or systems	Bachelor's Degree	\$123.90
Consultant II	6 years supporting IT programs or systems	Bachelor's Degree	\$150.17
Senior Consultant	10 years supporting IT programs or systems	Master's Degree	\$196.71

Project Manager I	6 years supporting IT programs or systems with 1 year as a Project Manager	Bachelor's Degree with PMP Certification preferred	\$130.75
Project Manager II	8 years supporting IT programs or systems with 2 years as a Project Manager	Bachelor's Degree with PMP Certification	\$149.43
Program Manager I	10 years supporting IT programs or systems with 4 years as a Project Manager	Master's Degree with PMP certification	\$169.22
Program Manager II	15 years supporting IT programs or systems with 8 years as a Project Manager	Master's Degree with PMP certification	\$206.53
Documentation Specialist	4 years of documentation experience	Bachelor's Degree	\$88.04

**\*For all positions 2 years of additional experience can substitute for an Associate's Degree, 4 years of additional experience can substitute for a Bachelor's Degree, and 2 years of additional experience can substitute for a Master's Degree.**

#### **DESCRIPTION OF AUTHENTICATION PRODUCTS, SERVICES AND PRICING**

The approved labor categories and descriptions for supporting SIN 541519PIV Contractor Site are provided in the table below.

<b>Commercial Job Title</b>	<b>Minimum/General Experience</b>	<b>Minimum Education*</b>	<b>GSA Price with IFF</b>
Chief Scientist	The Chief Scientist must have twelve years of progressive experience in the field of information security, must be nationally recognized in some aspect of information security, and must have published at least two technical papers in the area of information security in refereed technical journals or magazines. The individual must have at least five years of experience in providing technical leadership to information security projects.	The individual must have at least a Master's Degree in Computer Science or a related field.	\$178.88



Senior Security Engineer	The senior security engineer must have eight years of progressive experience in the field of information security. The individual must have at least two years of experience in providing technical leadership to information security projects.	The individual must have a Bachelor's Degree in Computer Science or related field.	\$170.22
Intermediate Security Engineer	The intermediate security engineer must have five years of progressive experience in the field of information security. The individual must have at least one year of experience in providing technical leadership to information security projects.	The individual must have a Bachelor's Degree in Computer Science or related field.	\$111.76
Security Engineer	The security engineer must have two years of experience in the field of information security.	The individual must have a Bachelors' degree in Computer Science or related field. A Masters in Computer Science or related field could be substituted for one year of experience.	\$98.87
Senior Systems Engineer	The Senior Systems Engineer must have seven years of experience in information systems engineering, and five years of experience in engineering large, complex systems or networks. The individual must have demonstrated experience in analytical problem solving of work flows, organization and planning.	A Master's Degree in Computer Science, Information Systems, Engineering, Business, or other related scientific or technical discipline.	\$136.96
Subject Matter Expert	The Subject Matter Expert must have eight years of experience in research and development, information systems engineering or information operations, and have demonstrated ability to apply principles and methods of information technology in problems dealing with information security and information assurance.	A Ph.D. Degree in Computer Science, Information Systems, Engineering, Business, Mathematics or other related scientific or technical discipline is required.	\$228.96
Intermediate Administrative Assistant	The Intermediate Administrative Assistant must have two years of experience in using a PC, Windows operating systems, and must know how to use popular software packages for word processing, spreadsheet, database, electronic mail, and presentations.	An Associate's Degree in Business or Information Systems or a Business School graduation or business related courses in Word Processing, Computer Graphics, Graphics Illustration or Administration.	\$56.42
Analyst I	0 years	Bachelor's Degree.	\$90.85
Analyst II	2 years supporting IT programs or systems	Bachelor's Degree	\$107.04
Consultant I	4 years supporting IT programs or systems	Bachelor's Degree	\$123.90

Consultant II	6 years supporting IT programs or systems	Bachelor's Degree	\$150.17
Senior Consultant	10 years supporting IT programs or systems	Master's Degree	\$196.71
Project Manager I	6 years supporting IT programs or systems with 1 year as a Project Manager	Bachelor's Degree with PMP Certification preferred	\$130.75
Project Manager II	8 years supporting IT programs or systems with 2 years as a Project Manager	Bachelor's Degree with PMP Certification	\$149.43
Program Manager I	10 years supporting IT programs or systems with 4 years as a Project Manager	Master's Degree with PMP certification	\$169.22
Program Manager II	15 years supporting IT programs or systems with 8 years as a Project Manager	Master's Degree with PMP certification	\$206.53
Documentation Specialist	4 years of documentation experience	Bachelor's Degree	\$88.04
Software Architect	9 years of directly related experience and 2 years of supervisory experience	Bachelor's Degree	\$175.19
Software Developer I	2 years of development experience	Bachelor's Degree	\$90.49
Software Developer II	4 years of development experience	Bachelor's Degree	\$130.71
Software Developer III	6 years of development experience	Bachelor's Degree	\$160.88
Software Engineer II	5 years supporting IT programs or systems as a developer	Bachelor's Degree	\$135.16
System Administrator I	1 year experience	Associates Degree or Technical Certification	\$84.67
System Administrator II	3 years of experience with some experience supervising others	Associates Degree or Technical Certification with Bachelor's Degree preferred	\$123.75
System Engineer I	5 years supporting IT programs or systems	Bachelor's Degree	\$109.68
System Engineer II	8 years supporting IT programs or systems	Bachelor's Degree	\$134.38

**\*For all positions 2 years of additional experience can substitute for an Associate's Degree, 4 years of additional experience can substitute for a Bachelor's Degree, and 2 years of additional experience can substitute for a Master's Degree.**